

ERA Conferences' Organisation - LIMITED COMPANY
BALANCE SHEET 31st December 2018 - 20th Corporate Life
Period 1st January to 31st December 2018
Companies' General Registry - No 274180100
(Amounts in Euro)

	2018	2017
Fixed Assets		
Buildings and installations	0.00	0.00
Other Equipement	23,400.47	11,079.80
Sub-total	23,400.47	11,079.80
Financial Assets		
Other	6,000.00	6,000.00
Sub-total	6,000.00	6,000.00
Total non-current	29,400.47	17,079.80
Current Assets		
Current Financial Assets		
Receivables Customers	1,428,590.42	1,068,482.57
Receivables Others	146169.68	89722.93
Other Financial Assets	303,964.22	303,964.22
Prepaid Expenses	2207.2	2000
Cash and Cash Equivalents	1,835,190.69	1,874,803.70
Total current assets	3,716,122.21	3,338,973.42
Grand Total - assets	3,745,522.68	3,356,053.22
Net Equity		
Paid up capital	90,000.00	90,000.00
Sub-total	90,000.00	90,000.00
Reserves and brought forward profit & loss		
Statutory reserves or its articles	87,770.24	87,770.24
Profits carried forward	1,738,572.53	1,109,319.16
Sub-total	1,826,342.77	1,197,089.40
Total Net Equity	1,916,342.77	1,287,089.40
Provisions		
Provisions for staff	30,000.00	30,000.00
Sub-total	30,000.00	30,000.00
Liabilities		
Short-term liabilities		
Payables - Suppliers	915,699.74	390,945.59
Corporation tax	55,652.28	69,156.52
Other taxes and dues	18,402.62	22,780.84
Social Securities' Contributions	34,960.24	40,480.79
Other liabilities (Shareholders' funds)	747,814.77	1,308,065.54
Accrued expenses	26,650.26	207,534.54
Sub-total	1,799,179.91	2,038,963.82
Grand Total - Net Equity and Liabilities	€ 3,745,522.68	3,356,053.22

Directos

Charalambous Erene
Lanselen Andreas
Toli Erene

Accountants

Yiannakos Christos
Katsouli Filio

ERA Conferences' Organisation - LIMITED COMPANY
BALANCE SHEET 31st December 2017 - 19th Corporate Life
Period 1st January to 31st December 2017
Companies' General Registry - No 274180100
(Amounts in Euro)

	Notes	2017	2016
Fixed Assets			
Buildings and installations		0.00	0.00
Other Equipement	3.1	11,079.80	2,193.38
Sub-total		11,079.80	2,193.38
Financial Assets			
Other	3.2	6,000.00	6,000.00
Sub-total		6,000.00	6,000.00
Total non-current		17,079.80	8,193.38
Current Assets			
Current Financial Assets			
Receivables Customers	3.3	1,068,482.57	1,001,637.27
Receivables Others	3.4	89722.93	56647.31
Other Financial Assets	3.5	303,964.22	303,964.22
Prepaid Expenses	3.6	2000	4074.58
Cash and Cash Equivalents	3.7	1,874,803.70	1,602,425.59
Total current assets		3,338,973.42	3,478,748.97
Grand Total - assets		€ 3,356,053.22	3,486,942.35
Net Equity			
Paid up capital	3.8	90,000.00	90,000.00
Sub-total		90,000.00	90,000.00
Reserves and brought forward profit & loss	3.9		
Statutory reserves or its articles		87,770.24	87,770.24
Profits carried forward		1,109,319.16	660849.81
Sub-total		1,197,089.40	748,620.05
Total Net Equity		1,287,089.40	838,620.05
Provisions			
Provisions for staff	3.10	30,000.00	30,000.00
Sub-total		30,000.00	30,000.00
Liabilities			
Short-term liabilities			
Payables - Suppliers	3.11	390,945.59	347,752.70
Corporation tax	3.11	69,156.52	36,587.87
Other taxes and dues	3.11	22,780.84	56,752.55
Social Securities' Contributions	3.11	40,480.79	31,551.83
Other liabilities (Shareholders' funds)	3.11	1,308,065.54	2,023,640.36
Accrued expenses	3.11	207,534.54	122,036.99
Sub-total		2,038,963.82	2,618,322.30
Grand Total - Net Equity and Liabilities		€ 3,356,053.22	3,486,942.35

Directos

Charalambous Erene
Lancelin Andreas
Toli Irene

Accountants

Yiannakos Christos
Katsouli Filio

ERA Conferences' Organisation - LIMITED COMPANY
BALANCE SHEET 31st December 2016 - 18th Corporate Life
Period 1st January to 31st December 2016
Companies' General Registry - No 274180100
(Amounts in Euro)

	Notes	2016	2015
Fixed Assets			
Buildings and installations		0.00	0.00
Other Equipement	3.1	2,193.38	2,416.98
Sub-total		2,193.38	2,416.98
Financial Assets			
Other	3.2	6,000.00	6,000.00
Sub-total		6,000.00	6,000.00
Total non-current		8,193.38	8,416.98
Current Assets			
Current Financial Assets			
Receivables Customers	3.3	1,001,637.27	841,933.96
Receivables Others	3.4	566,647.31	183,516.54
Other Financial Assets	3.5	303,964.22	303,964.22
Prepaid Expenses	3.6	4,074.58	630.00
Cash and Cash Equivalents	3.7	1,602,425.59	1,036,404.24
Total current assets		3,478,748.97	2,366,448.96
Grand Total - assets		€ 3,486,942.35	€ 2,374,865.94
Net Equity			
Paid up capital	3.8	90,000.00	90,000.00
Sub-total		90,000.00	90,000.00
Reserves and brought forward profit & loss	3.9		
Statutory reserves or its articles		87,770.24	87,770.24
Profits carried forward		660,849.81	923,365.49
Sub-total		748,620.05	1,011,135.73
Total Net Equity		838,620.05	1,101,135.73
Provisions			
Provisions for staff	3.10	30,000.00	30,000.00
Sub-total		30,000.00	30,000.00
Liabilities			
Short-term liabilities			
Payables - Suppliers	3.11	347,752.70	539,269.95
Corporation tax	3.11	36,587.87	117,215.43
Other taxes and dues	3.11	56,752.55	58,470.99
Social Securities' Contributions	3.11	31,551.83	28,941.25
Other liabilities (Shareholders)	3.11	2,023,640.36	439,624.42
Accrued expenses	3.11	122,036.99	60,208.17
Sub-total		2,618,322.30	1,243,730.21
Grand Total - Net Equity and Liabilities		€ 3,486,942.35	2,374,865.94

Directors

Charalambous Erene
Lancelin Andreas
Toli Irene

Accountants

Yiannakos Christos
Katsouli Filio

ERA Conferences' Organisation - LIMIDED COMPANY
STATEMENT OF PROFIT & LOSS 31st December 2018 - 20th Corporate Life
STATEMENT OF PROFIT & LOSS 31st December 2017- 19th Corporate Life
STATEMENT OF PROFIT & LOSS 31st December 2016 - 18th Corporate Life
Period 1st January to 31st December 2018
Companies' General Registry - No 274180100
(Amounts in Euro)

	<u>2018</u>	<u>2017</u>	<u>2016</u>
Net Income			
Sales	8,317,368.59	9,083,066.97	6,763,555.28
Cost of Sales	-6,373,885.44	-7,369,482.40	-5,253,126.79
Gross Profit	1,943,483.15	1,713,584.57	1,510,428.49
Other income	0.00	7,636.24	0.00
	1,943,483.15	1,721,220.81	1,510,428.49
Administration expenses	-343,365.66	-359,930.70	-371,823.04
Promotion expenses	-642,797.92	-675,755.44	-618,385.46
Other expenses and losses	-102,763.65	-12,816.88	-9,165.73
Profit from disposal of assets	0.00	3,064.52	0.00
Other income and earnings	61,308.72	2,193.17	1,119.25
Earnings before interest and taxes	915,864.64	677,975.48	512,173.51
Interest receivable and other income	7,780.90	14,381.14	4,073.07
Interest payable and other expenses	-14,475.35	-23,242.43	-23,469.11
Earnings before taxes	909,170.19	669,114.19	492,777.47
Corporation taxes	-279,916.82	-220,644.84	-155,293.15
Net earnings for the period after taxes	629,253.37	448,469.35	337,484.32

Directors

Charalambous Erene

Toli Erene

Lancalen Andreas

Accountants

Yiannakos Christos

Katsouli Filio